

**DSM Stakeholder Workshop**

**November 23, 2009, 9am**

**LOB, Hartford**

9:00	Welcome and Introductions	Mary Healey
9:10	Overview of CEAB Process/DSM within the IRP	Beth Quinlan
9:20	Overview of Current DSM Programs	Jeff Schlegel
9:35	KEMA Potential Study	Jeff Schlegel
	Questions/Discussion	
10:30	State of Direct Response	Jeff Schlegel
	Questions/Discussion	
11:00	Break	
11:15	ENE's Economic Impact Study	Jamie Howland
11:35	Financing Options	Sidney Davidson
12:00	Questions and Discussion	John Athas

### Financing Considerations

- Alternative approach to incentive levels
- Codes and standards
- Federal Funds/ARRA Monies
- Performance contracting
- Pricing potential with Smart Metering
- Other

## Questions and Discussion

1. What impacts should be taken into account with regard to potential?
  - a. ARRA funding
  - b. Current Economy
  - c. Rising rates - elasticity
2. With regard to evolving technologies (i.e. incandescent -> CFLs ->LEDs):
  - a. To what extent have they been factored into the Potential Study?
  - b. How should we think about them in the 2020-2030 timeframe?
3. Given its differences in terms of disputability, deliverability and realization rates, how can DSM be valued as a fully developed integrated resource option?
4. Should potential transmission benefits be evaluated? (If geographically-targeted DSM programs can relieve congestion.)
5. How should DSM's flexibility (can be delayed, expanded or cancelled) be factored into the resource decision-making?